# **HKN Energy Ltd.**



### April 2022

## **Pareto Conference**

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### **Corporate Overview**

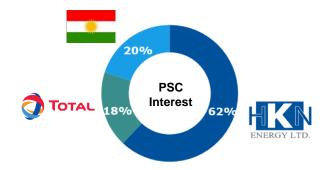


### A Leading Kurdistan E&P Company



- HKN Energy holds 62% operated interest in the Sarsang Block, Northern Kurdistan
- Steady Triassic production over 30k bopd since late 2020 from two fields:
  - Swara Tika: 27k bopd
  - East Swara Tika: 3k bopd
- High quality crude yields discount of only ~\$7.00/bbl to Dated Brent
- New 25k bopd facility expected online in Q3 2022
  - Swara Tika production to exceed 50k bopd
- Further upside
  - Development of Triassic in East Swara Tika Field
  - Jurassic reservoir

#### Sarsang Block partners and location





### **Clear Strategy and Operational Flexibility**



- Maximize value creation for all stakeholders in the Sarsang block
  - Maintain focus on Safety, Health and ESG
  - Increase production from Swara Tika Triassic reservoirs to 50k bopd and maintain plateau
  - Grow 2P reserves from East Swara Tika Triassic
  - Evaluate Jurassic reservoir for future production
  - Assist the KRG to manage and utilize associated natural gas
  - Service debt, build cash reserves and return capital to investors
  - Generate significant positive impact for Kurdistan and its communities

### All investment decisions based on incremental value analysis

### **Ensuring Sustainability**



Best in class environmental monitoring program and water treatment approach

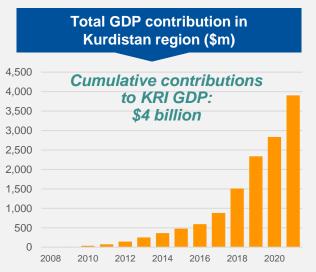
Environmental responsibilities

- New 25k facility and existing Pad B facility will replace diesel with associated gas for power needs
  - HKN supports the KRG with gas management efforts
- \$4 billion contribution to Kurdistan GDP since 2007
- Social priorities

Governance

focus

- 59,000 local jobs supported by HKN in 2021
  - Includes schools, community centers, athletic fields, etc.
- Transparency, including reporting on government payments
- Business ethics and anti-corruption
  - In-person reviews of strict anti-corruption and due diligence policies
  - Increased training
- Formal sustainability reporting
  - 3<sup>rd</sup> party-evaluated quarterly reports in accordance with the International Finance Corporation's Sustainability Performance Standards





### Operational Results & Outlook

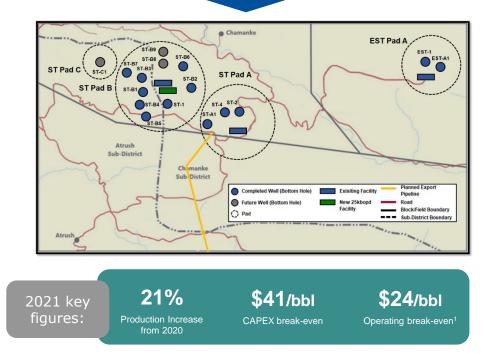


### **Operating Highlights – 2021**



- Production
  - Achieved record average daily production of 30.0k bopd in 2021
  - Swara Tika Pad A and Pad B facilities both producing over 14k bopd
- Drilling
  - All 5 wells in 2021 Pad B drilling program (ST B3 thru ST B7) have been drilled and completed:
    - Estimate the 5 wells can deliver ~20k bopd once tied in to 25k bopd facility
  - Scheduled to drill 2 additional wells from Pad B (ST B8 and ST B9) in summer of 2022
- Facilities
  - Solid progress on construction of 25k bopd facility on Swara Tika; on target for first oil Q3 2022
- Cash flow
  - \$101m free cash flow generated in 2021 (vs -\$14m in 2020)

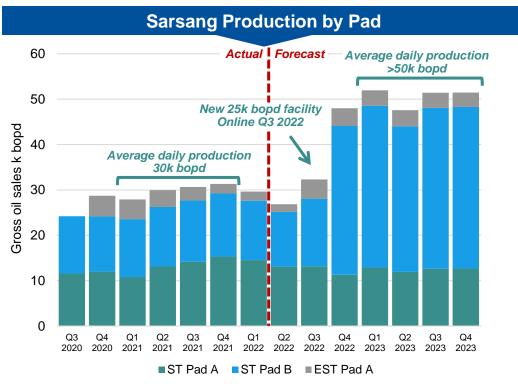
#### Illustration of Sarsang block infrastructure



### **Near-term Priority: Production Growth**



- Maintain stable production of 27-30k bopd prior to commissioning of 25k bopd facility
- Produce 45k 50k bopd following commissioning of 25k bopd facility in 2022
- Early 2023: Total of ten wells across both ST Pad B facilities, three wells on ST Pad A facility, and two wells on EST Pad A facility
- Acquire 3D seismic over western half of Swara Tika
  Structure
  - Now anticipate extension of 3D seismic program into East Swara Tika in Q4 2022
- Maintain production and manage reservoir
- Drill ST C1 well in early 2023 to understand development potential of western half of Swara Tika
- Eventually expect 4+ infill wells on Pad C
- Well-planning ongoing for 2 infill wells on Pad A



### **Near-term Priority: Complete New Facility**



#### • First oil from 25k bopd facility planned for Q3 2022

- Engineering 100% complete
- Procurement 100% complete (subject to top-ups)
- Fabrication of vendor packages 100% complete
- Delivery of vendor packages 99% complete
- Storage tank construction 100% complete
- Pre-commissioning checks commenced
- Next major milestone is mechanical completion (excluding E&I)
- Export pipeline tie-in on track to align with completion of facility
- Total project cost of ~\$100-\$105m (net to HKN) with 72% spent to date



### **Value Creation Priorities**



#### Near-term (2022)

- Optimize production in 2022
- Complete the ST Pad B 25k bopd facility by Q3 2022
- Connect to KRG pipeline
- Drill wells to increase production capacity at ST Pad B
- Acquire 3D seismic on western half of ST field and across portions of EST field
- Begin return of capital to equity investors

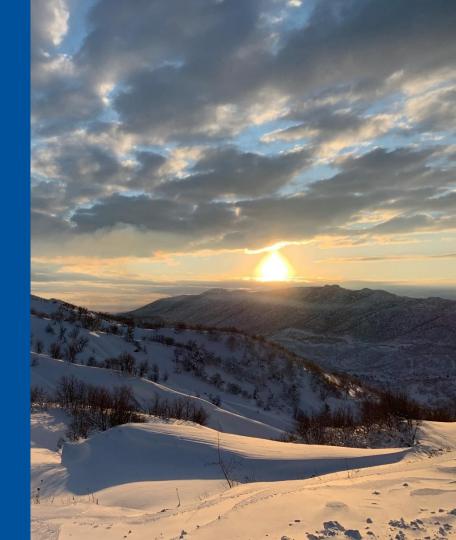
#### Mid-term (2023-2026)

- Maintain Swara Tika production plateau by keeping all 3 facilities full
- Improve operating efficiency and reduce OPEX at all production facilities
- Manage water treatment and disposal
- Advance gas handling solution
- Return capital to debt and equity investors
- Prepare development plan for EST
- Assess Jurassic reservoir

#### Long-term (2027+)

- Develop EST
- Evaluate additional prospective Triassic areas on block
- Develop Jurassic reservoir if commercially attractive
- Materially reduce CO<sub>2</sub>
  emissions

### Finance



### **HKN Energy Ltd. 2021 Highlights**



30.0k bopd	Production (gross), increase from 24.7k bopd in 2020
42.2 MMbbl	Cumulative production (gross) as of 31 December 2021
\$180.7 million	2021 Operational Cash Flow
\$206.5 million	Cash payments received in 2021 for oil sales (\$271.9 million Revenue)
\$149.0 million	Total HKN Energy Ltd. Debt
\$184.8 million	Cash balance at 31 December 2021 including \$7.2 million in restricted cash
\$100.9 million	2021 Free Cash Flow, increase from -\$13.9MM in 2020
\$563.8 million	Cost recovery balance at 31 December 2021

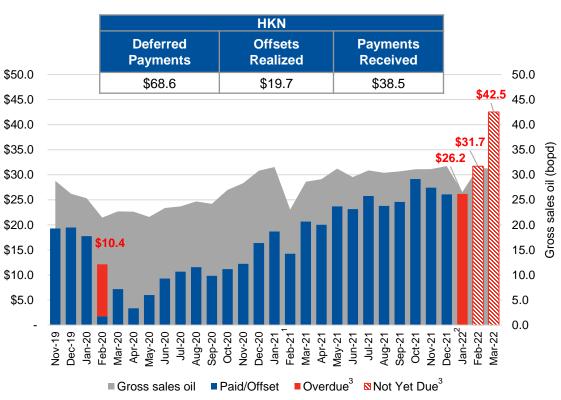
### **Oil Sales Payments and Receivables**

million)

HKN Net Amount (\$



- Oil is marketed through the KRG
- Outstanding receivables from KRG for oil production from November 2019 thru February 2020
  - Payments received and offsets realized to date have reduced arrears balance to \$10.4m
  - Expect full recovery of withheld amounts when February 2022 oil sales payment is received
- Record revenue for HKN in March 2022
- KRG payments for oil sales now being stretched to 90 days after invoice
- Payments and amounts outstanding include transportation cost owed to HKN by the KRG



1) Production impacted by well interventions across the block and the ST-A1 tie-in

2) Production impacted by annual facility maintenance, well intervention, pipeline shutdown

3) 60-day payment terms

### **Strong Balance Sheet**



#### Cash, A/R, & Debt at 31 March 2022 400 350 300 141.4 250 \$ million 200 9.0 150 49.0 100 192.4 50 100.0 0 Cash and A/R Debt Cash Restricted Cash HKN Net A/R Bond DFC Loan

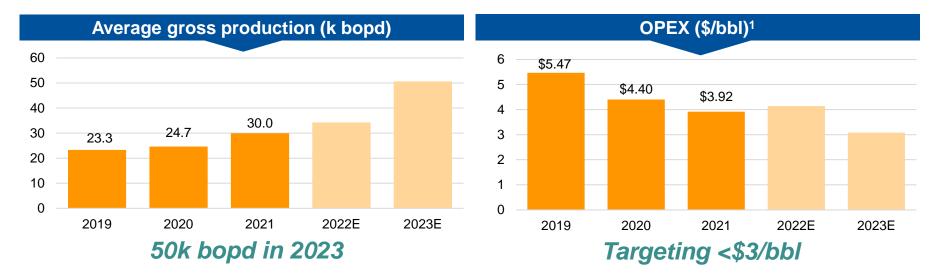
### • DFC Loan (\$49 million)

- \$37.5 million disbursement in May 2020
- \$11.5 million disbursement in Jan 2021
- Matures May 2029
- Interest only quarterly payments until Aug 2022
- Blended interest rate of 6.79%
- Bond (\$100 million)
  - Closed March 2019
  - Matures March 2024
  - Semi-annual interest payments
  - Coupon rate 11%

### 2022 Guidance



- 27k-30k bopd until first oil from the new 25k facility, and 45k-50k bopd following commissioning
- Capital spending of \$150 \$170 million (Net to HKN)
- Cash breakeven price from operations: approximately \$24/bbl



# HKN Energy III



### HKN Energy III, Ltd.

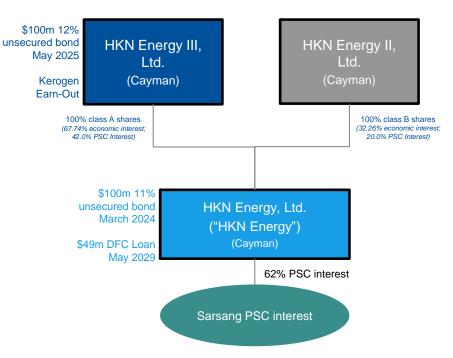


#### Cash & Debt at 31 March 2022<sup>1</sup> 250 200 15.0 \$ million 150 95.0 100 50 100.0 3.0 18.0 0 Cash + Restricted Cash **Debt/Kerogen Payments** Cash Restricted Cash Bond Earn-Out Contingent Earn-Out

#### **Kerogen Payments**

- Contingent Earn-Out (capped at \$25m)
  - If average Brent for quarter >= \$65/ bbl : \$5 million
  - Contingent payment earned Q3 2021 Q2 2023, but payment not expected to begin until Q3 2022
  - \$15MM of contingent payment earned as of Q1 2022
- Earn-Out Payments (\$95m)
  - Earn-out based on 20% of quarterly revenues associated with HKN Energy III's 42% indirect Sarsang PSC interest; paid out of available cash from HKN Energy dividends
  - Kerogen payments expected to begin Q3 2022 only after debt service and DSRA are satisfied

### Simplified Corporate Structure



1) HKN has accrued \$105.1MM of Earn-Out consideration as of 3/31/2022, which is the present value of \$110MM (\$95MM Earn-Out payment + \$15MM contingent payment)



For more information on HKN Energy, please contact us at:

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